

 *Leisure Concepts*

DEALER CATALOG



The Smart Choice







## *What Makes Leisure Concepts The Smart Choice?*

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- + *One Stop Accessory Source*
  - + *Widest Selection of Stylish Products*
  - + *Superior Quality and Durability*
  - + *Lifetime Dealer Warranty*
  - + *Same Day Shipping*
  - + *Marketing & Merchandising Support*
  - + *100% Made in the USA*
  - + *And More*
- 

*At the center of every product and service is innovative thinking and commitment to quality and customer service. That's why Leisure Concepts is the Smart Choice.*



# The Leader in Spa Accessories



## 100% MADE IN THE USA

All Leisure Concepts products are manufactured in Spokane, WA USA.



## LARGE INVENTORY

Inventory is always in stock, offering dealers a large selection of quality products to choose from.



## SUPERIOR QUALITY

All Leisure Concepts products are made with the finest materials and processes for long lasting performance.



## SAME DAY SHIPPING

We ship your order the day it is placed using the best freight rates available—fast and economical.



## TELEPHONE ORDERS

Phone orders can be placed Monday through Friday, 9am-5pm PST. Call us toll free at 800.469.2428 or 509.483.8110.

## ONLINE /WEB ORDERS

Online/web orders may be placed 24 hours a day. Contact us for information on using this time saving option.

## FAX ORDERS

Fax orders may be placed 24 hours a day at 509.483.8217. Please include the following information on all fax orders: Company name, phone number, shipping and billing addresses and preferred payment method.

## PAYMENT

All payment must be in US currency. We accept American Express, Discover, MasterCard, VISA, C.O.D. , and prepayment. Minimum dealer order amount is \$100.00.

## SAME DAY SHIPPING

Normal shipping is via UPS or common carrier. UPS offers Ground, Next-Day Air, 2nd-Day Air and 3rd-Day Select Services at very reasonable prices. Common-carrier orders are expedited daily. We are committed to shipping your order the day it is placed with the best freight rates available.

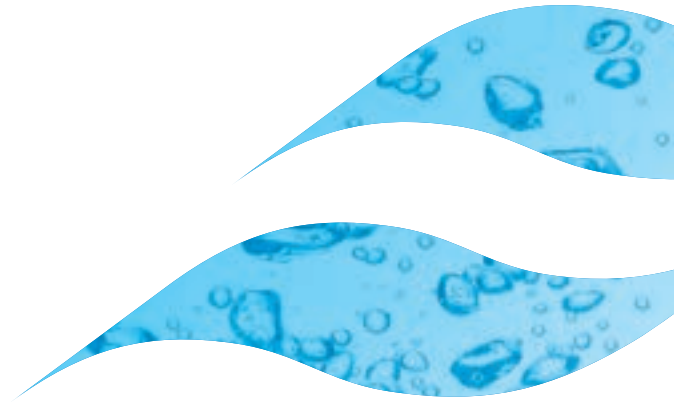
## RETURNS

Leisure Concepts will gladly accept product returns provided the item was purchased directly from us. Dealers must obtain a Return Goods Authorization Form (RGA) by calling us at 800.469.2428. All items must be returned in original packaging and a restocking fee of 15% may apply.

## WARRANTY

Our products are made of the highest quality materials available, allowing us to offer a full one-year consumer warranty. However, we are so committed to dealer satisfaction that we will gladly honor a lifetime dealer warranty.

# Product Lines



COVERMATES  
& HOLDERS

*pages* **4-13**



STEPS

*pages* **14-21**



ACCESSORIES  
& MARKETING

*pages* **22-31**



# CoverMates

## THE TOP-SELLING COVER LIFTS IN THE WORLD

*No manufacturer makes better spa cover lifts than Leisure Concepts. The innovation starts with our product designers who envision cover lifts never before seen in the marketplace. Then, our manufacturing team realizes that vision by utilizing the highest quality materials and state-of-the-art processes. The results are cover lifts that are stylish, easy to install, fit most spas and exceed consumer and dealer expectations—without exceeding their budgets.*







Comes standard  
with a TowelMate

With a Euro-styled  
composite bracket, our  
CoverMate I outsells every  
other lifter in the industry

Patent No.5,996,137

## CoverMate I

### THE INDUSTRY STANDARD FOR QUALITY AND FUNCTION

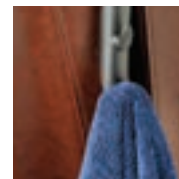
Step up your cover lift offering with the CoverMate I. This is simply the highest quality and most sold cover lift on the market. Its time-tested performance, attractive appearance and obvious quality are apparent to everyone desiring a no-hassle cover lift. Enjoy great customer satisfaction with the CoverMate I.

### FEATURES & SPECS

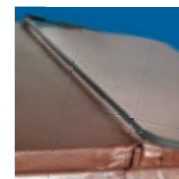
- + Requires just 10 to 15 inches of clearance behind spa
- + Available with specialty brackets that are designed specifically for certain spa brands
- + Available with extended pivot arms and extended brackets for larger spas
- + Powder-coated aluminum tubing with easy-to-install, non-corrosive composite brackets
- + Comes standard with a TowelMate accessory for hanging up to three towels right where you need them most



FOAM GRIPS FOR  
COMFORTABLE  
HANDLING



TOWELMATE



CLOSED POSITION





## CoverMate I Eco

### PERFORMANCE AND PRICE: CHOOSE BOTH

Want to offer a more economical cover lift without sacrificing quality? Look to the CoverMate I Eco. This lift offers features similar to the industry-leading CoverMate I, but allows for a lower sale price. Quality and value come together in the CoverMate I Eco.

### FEATURES & SPECS

- + Requires just 10 to 15 inches of clearance behind spa
- + Full-length middle crossbar
- + Powder-coated aluminum tubing with easy-to-install, non-corrosive brackets
- + The best entry-level lift



CLOSED POSITION



Same mounting bracket  
as the CoverMate I



## CoverMate Freestyle

### THE COVER LIFT SOLUTION FOR ROUND AND UNIQUELY SHAPED SPAS

Thanks to our exclusive, adjustable mounting base that slides beneath the spa, the CoverMate Freestyle delivers when other lifts can't.

#### FEATURES & SPECS

- + Requires approximately 20 inches of clearance behind spa
- + Designed to work on round and uniquely shaped spas
- + Adjustable mounting base simply slides under the spa
- + Works on nearly any spa up to 42 inches tall and 86 inches wide



FOAM GRIPS

ADJUSTABLE MOUNTING BASE

Patent No. 6,842,917

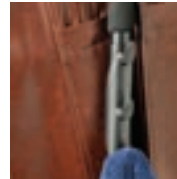
## CoverMate Easy

### SUPERIOR, STYLISH SIMPLICITY

With no moving parts, the CoverMate Easy is a perfect example of "form follows function". This traditional cover lift offers ease-of-use and performance features your customers will love.

#### FEATURES & SPECS

- + Requires just 18 inches of clearance behind spa
- + This basic lift simply looks better than the competition
- + Powder-coated, aluminum tubing with easy-to-install, non-corrosive mounting brackets
- + Durable, corrosion-free nylon catch straps provide a more stylish look, as compared to chains
- + Comes standard with a TowelMate accessory for hanging up to three towels right where you need them most



TOWELMATE AND FOAM GRIPS



CLOSED POSITION





## CoverMate II & II Understyle

### OUT-OF-SIGHT PEACE OF MIND

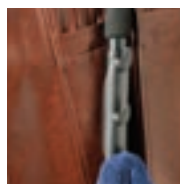
These models allow the open cover to rest lower against the spa for a slightly less-obstructed view. Depending on the mounting system, the CoverMate II can be screw-mounted low on the spa, or simply slid underneath for spas with weaker skirts using the optional Understyle bracket system.

### FEATURES & SPECS

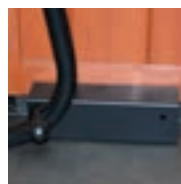
- + Requires just 18 inches of clearance behind spa
- + Powder-coated, aluminum tubing with easy-to-install, non-corrosive mounting brackets – same as CoverMate I
- + Understyle system uses two aluminum brackets and 7-inch base plates that simply slide under the spa
- + Comes standard with a TowelMate accessory for hanging up to three towels right where you need them most



CLOSED POSITION



TOWELMATE AND  
FOAM GRIPS



UNDERSTYLE  
BRACKET SYSTEM  
SOLD SEPARATELY



Comes standard  
with a TowelMate



*Euro-styled composite bracket  
with beauty covers that hide mounting  
hardware for a clean look*

## CoverMate III

### THE PERFECT ANSWER WHEN CLEARANCE BEHIND THE SPA IS AN ISSUE

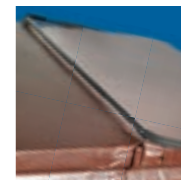
*No other hydraulic cover lift offers the beauty, reliability and superior operation of the CoverMate III. Our exclusive wind lock system is the only one of its kind—designed to eliminate broken shock syndrome that other hydraulic lifts experience. Combine that with an aluminum full-frame construction and our stylish composite mounting brackets, and you've given your customers a perfect option with no heavy lifting.*

### FEATURES & SPECS

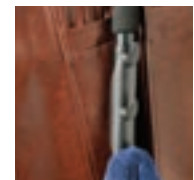
- + Requires just 6 inches of clearance behind spa
- + Powder-coated, aluminum tubing with easy-to-install, non-corrosive mounting brackets
- + Ergonomically designed for ease of use
- + Available with extended pivot arms and extended brackets for larger spas
- + Available with optional DeckMount bracket system sold separately



LOCK BAR



CLOSED POSITION



TOWELMATE AND  
FOAM GRIPS



## CoverMate III Eco

### EASY LIFTING THAT'S EASY ON THE WALLET

For customers wanting a lower-cost hydraulic-assisted cover lift, the CoverMate III Eco is a perfect option. Built with aluminum brackets rather than the composite brackets of the premier CoverMate III, the Eco version still delivers impressive performance without sacrificing quality. Value comes standard with the CoverMate III Eco.

### FEATURES & SPECS

- + Requires just 6 inches of clearance behind spa
- + Full-length middle crossbar
- + Powder-coated, aluminum tubing with easy-to-install, non-corrosive mounting brackets
- + The best entry-level hydraulic lift



ALUMINUM MOUNTING  
BRACKETS



CLOSED POSITION





SIMPLE INSTALLATION



## CoverCatch

### THE SIMPLE SOLUTION TO COVER STORAGE

*The CoverCatch is the perfect answer for keeping the cover close-by and off the ground. Install the arms low on the spa for an unobstructed view, or higher for added privacy. Ideal for the smaller sized spa and cover.*

### FEATURES & SPECS

- + Requires just 10 inches of clearance behind spa
- + Arms fold flat against spa when not in use
- + Works well on most smaller spas regardless of shape
- + Foam-rubber pads provide soft, slip-free surface for the cover to rest on
- + Each arm is 7 1/2" deep



Utilizes non-corrosive  
composite mounting  
brackets

## CoverShelf

### REMOVE THE COVER WITHOUT REMOVING THE VIEW

*It's hard to imagine a more simple or effective method of cover removal and storage than the CoverShelf. Simply fold the cover in half and slide it out onto the sturdy aluminum bars, where it can rest securely without obstructing the view.*

### FEATURES & SPECS

- + Shelf arms fold flat against spa when not in use
- + Works well on most unconventional shaped spas
- + 5-minute installation



ARMS FOLD FLAT  
WHEN NOT IN USE



COVER RESTS ON TOP OF ARMS



## Spa Steps

### RISE TO THE OCCASION

*Nothing hinders a spa experience more than having to climb in and out over the side. Leisure Concepts eliminates that leap with the highest quality, most attractive steps in the industry. Safety, security and great looks come standard, along with a lifetime dealer warranty. Step up to the best. Step up to Leisure Concepts.*










## DuraStep II

### THE BEST ENTRY-LEVEL STEP IN THE INDUSTRY

The DuraStep II delivers the best entry-level price point with features beyond its price tag such as stylish design, strong construction and easy assembly.

### FEATURES & SPECS

- + Large, slip-resistant tread for safety
- + Locks together in seconds
- + Strong, stable and attractive
- + Our unique patented reversible tread design can accommodate round or square spas

 Strong molded plastic construction provides a sturdy, safe step. Tested up to 700 lbs.

**Patent No.8,181,739  
and No.D550,374 S**

### MATCH OR ACCENT ANY SPA WITH ONE OF THE ELEVEN POPULAR COLORS.

All of our colors are perfectly matched to HotSpring, Caldera, Sundance, Jacuzzi and many other spa skirts.





## DuraStep II Deluxe

### GO AHEAD AND TREAD

An upgraded version of the DuraStep II, the Deluxe adds safety and style with the addition of slip-resistant rubber treads. This creates a more elegant look and a higher perceived value.

### FEATURES & SPECS

- + Comes standard with a large slip-resistant rubber tread for safety
- + Locks together in seconds
- + Strong, stable and attractive
- + Our unique patented reversible tread design can accommodate round or square spas



Strong molded plastic construction provides a sturdy, safe step. Tested up to 700 lbs.

**Patent No.8,181,739  
and No.D550,374 S**



**MATCH OR ACCENT  
ANY SPA WITH ONE  
OF THE ELEVEN  
POPULAR COLORS.**

All of our colors are perfectly matched to HotSpring, Caldera, Sundance, Jacuzzi and many other spa skirts.



Wide 36" tread with a weight capacity of more than 700 lbs



Patent No.8,181,739 and No.D550,374 S

THE ELEVEN POPULAR COLORS BELOW ARE AVAILABLE FOR BOTH SMARTSTEP AND SMARTSTEP JR.

All of our colors are perfectly matched to HotSpring, Caldera, Sundance, Jacuzzi and many other spa skirts.

BLACK



COASTAL GREY



ESPRESSO



MAHOGANY



MERLOT



MOCHA



Increase your profits by offering the optional SmartDrawer

## SmartStep

### SLEEK STYLE WITH A HIGHER PERCEIVED VALUE

With a wide tread and a weight capacity of more than 700 pounds, SmartStep is the "best of the best" for square and round spas alike. SmartDrawers can be added for storage of spa chemicals, cleaning products and more. Convenient, strong and stylish – that's SmartStep.

### FEATURES & SPECS

- + Slip-resistant rubber tread is soft to the feet
- + Locks together in seconds
- + Our unique patented reversible tread design can accommodate round or square spas
- + Convenient SmartDrawers sold separately



## SmartStep Jr

### PERFECT FOR LOW-PROFILE OR PARTIALLY RECESSED SPAS

The single step version of our wildly popular SmartStep features the same solid strength and rigidity as its bigger brother, despite its shorter size.

### FEATURES & SPECS

- + Slip-resistant rubber tread is soft to the feet
- + No assembly required
- + Our unique patented reversible tread design can accommodate round or square spas
- + Includes a single SmartDrawer



Patent No. 8,181,739  
and No. D550,374 S



Comes standard with the SmartDrawer

PORTOBELLO



REDWOOD BROWN



SAND



TAUPE



WALNUT/TEAK





Double tread for more surface area

## SwimSpa Step 3

### STAIRWAY TO HEAVEN

Getting into and out of a swim spa can be a workout on its own—but not with the SwimSpa Step 3. With sturdy construction, non-slip treads and a single handrail, this product will help your customer get the most from their swimming workout—safely and with style.

### FEATURES & SPECS

- + Large, slip-resistant rubber treads for safety
- + Optional second side handrail available
- + Assembles in 20 minutes or less
- + 31" W x 24" H x 50" D

### MATCH OR ACCENT ANY SPA WITH ONE OF THE ELEVEN POPULAR COLORS BELOW.

All of our colors are perfectly matched to HotSpring, Caldera, Sundance, Jacuzzi and many other spa skirts.





## SwimSpa Step 4

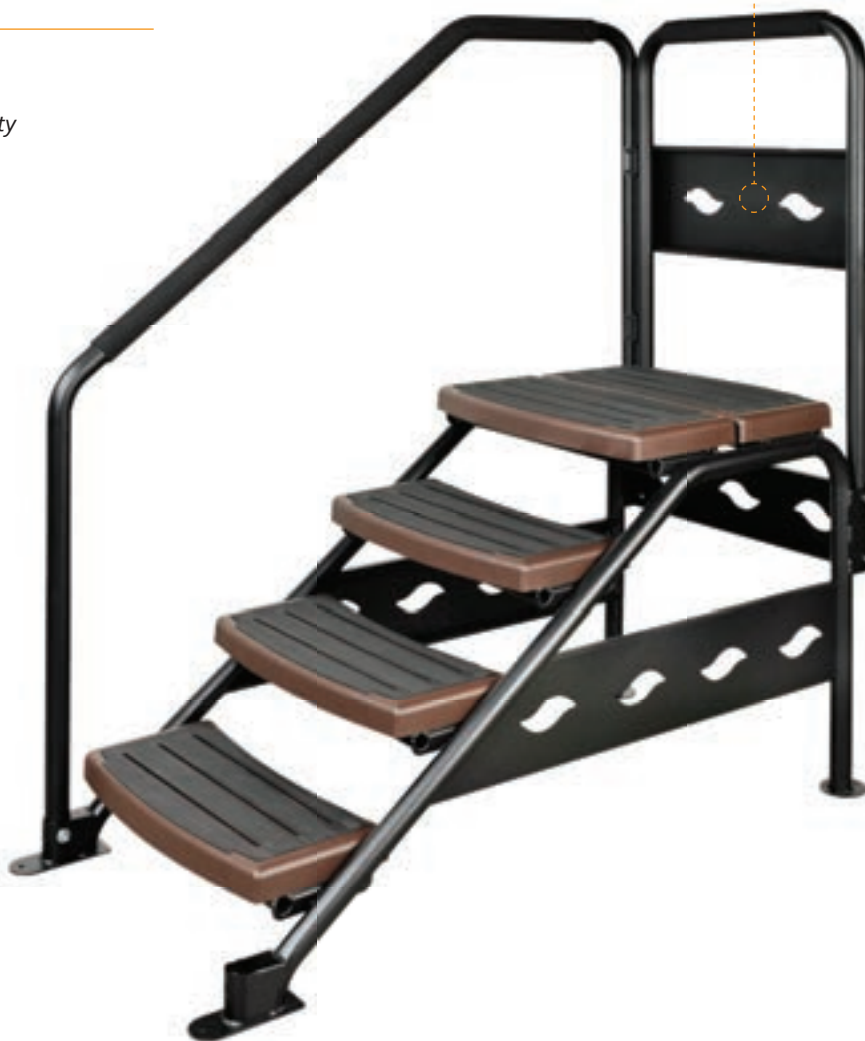
### RISE TO THE OCCASION

With deeper swim spas, it takes an extra step to easily enter and exit the spa. The SwimSpa Step 4 gives customers the extra elevation needed to safely and comfortably access their swim spa.

### FEATURES & SPECS

- + Large, slip-resistant rubber treads for safety
- + Optional second side handrail available
- + 31" W x 32" H x 65" D

Safety Rail designed for side entry that can be removed for front entry as well









## Spa Accessories

### **HAVING A SPA IS ONLY PART OF THE EXPERIENCE**

*To truly appreciate the luxury of spa ownership, accessories are mandatory. They also provide dealers with ongoing sales opportunities to existing customers. Leisure Concepts offers a complete line of spa accessories that will enhance dealer showrooms as well as sales figures. They all come with our exclusive warranties and industry-leading dealer support.*



sunbrella



CAMEL



CRIMSON



GRAPHITE



NAVY

## SpaUmbrella

### YOUR CUSTOMERS ARE COVERED RAIN OR SHINE

*This elegant, European-designed umbrella lets customers enjoy their spas regardless of the elements. Powder-coated 2 1/4 inch aluminum tube construction and premium Sunbrella material make this umbrella both durable and stylish. Finally, an umbrella that performs the way your customers expect.*

### FEATURES & SPECS

- + 9 foot coverage area
- + Easy assembly with all parts that are fully repairable and replaceable
- + Sunbrella® canopy is easily removed for cleaning
- + Two different bases to choose from



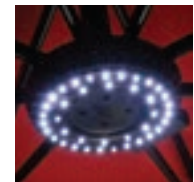
Central LED light comes equipped with two rechargeable battery packs

Easy tilting and 360° rotation

Custom designed for hot tub use and opens up for more storage



CRANK HANDLE FOR SIMPLE, ONE-HAND OPERATION



LED LIGHT WITH FOUR LEVELS OF BRIGHTNESS

Perfect for use in multiple locations



◀ SPA BASE WITH STORAGE or FREESTANDING BASE ▶



## SpaCaddy

### A HANDY, SAFE PLACE TO PUT CELL PHONES, BEVERAGES AND MORE

Sturdy and versatile, the SpaCaddy is a perfect solution to an age-old problem for spa users. Now, all of that stuff – from food and drinks to reading materials and more – can be placed within easy reach. Makes a great gift for spa lovers!

### FEATURES & SPECS

- + Sturdy reinforced resin polymer tray on an aluminum post
- + Swivels toward and away from the spa for easy access
- + Uses one composite mounting bracket with eight screws
- + 27 inches long x 19 inches wide
- + Quickly mounts on almost any spa



## SmartBar

### CONVENIENT AND SECURE STORAGE JUST OVER THE EDGE

The SmartBar comes standard with our SmartDrawer for convenient, secure storage. The SmartBar features a slip resistant surface to keep valuables from shifting. Customers can safely put drinks, phones and spa accessories within arms reach with the SmartBar.

### FEATURES & SPECS

- + Installs quickly with two mounting brackets
- + 39 inches long x 14 inches wide
- + Designed as a removable or permanent bar



## Safe-T-Rail

### GET A GRIP ON ONE OF THE BEST SPA ACCESSORIES AVAILABLE

The combination of water and slippery surfaces makes every spa a potential hazard. That's why we invented Safe-T-Rail. We believe this product has more upside sales potential than any other product we offer. Don't let a single customer—young or old—leave your showroom without considering a Safe-T-Rail for their spa.

### FEATURES & SPECS

- + Ultra-sturdy, rust-free construction
- + 5-minute installation – Two composite mounting brackets with eight screws each
- + Mounts on most above-ground spas
- + Available in polished stainless steel and rust-free powder-coated aluminum



## SmartRail

### THE HAND RAIL THAT EVEN WORKS ON RECESSED SPAS

Regardless of a spa's configuration, SmartRail makes entry and exit much safer. A rotating mounting bracket accommodates recessed spas as well as freestanding units. No spa should be without this important accessory.

### FEATURES & SPECS

- + Rust-free powder-coated aluminum
- + Single, corrosion-free rotating bracket with 12 screws
- + 10-minute installation
- + Mounts on most spas



BRACKET ROTATES FOR EASY DECK MOUNTING





## Safe-T-Rail II

**THE BEST HAND RAIL ON THE MARKET WHEN AN ALTERNATIVE TO CABINET MOUNTING IS DESIRED**

Offering the same great look and performance as the Safe-T-Rail, but equipped with its own built-in, slide-under-the-spa stand, making installation and display a snap.

### FEATURES & SPECS

- + Ultra-sturdy design
- + Works with most above-ground spas
- + 5-minute installation — Optional mounting bracket included
- + Available in polished stainless steel and rust-free powder-coated aluminum

## TowelBar

**THE SMART, CONVENIENT WAY TO KEEP TOWELS CLOSE, CLEAN AND DRY**

TowelBar is one of those deceptively simple products that makes all the difference in spa convenience. It holds towels a short distance away from splashing water and steam and conveniently folds flat against the spa side when not in use.

### FEATURES & SPECS

- + Folds flat or opens away from the spa to keep towels dry
- + Easy installation



**FREE** counter display with every case purchased

*Patent No.8,205,407  
and No.D646,800*

*Unique, interlocking modular  
design lets the customer choose  
the size and configuration that is  
perfect for their environment*

*Exclusive optional  
bullnose edging provides  
customers a clean and  
attractive appearance*



OPTIONAL BULLNOSE  
EDGING



STRUCTURAL  
COMPOSITE RIBBING



EXPANSION PACK

## SmartDeck

### THE SIMPLE, YET VERSATILE SPA PATIO SOLUTION

*The innovative SmartDeck patio system provides a perfect solution to the problem of establishing a flat and level spa surface. Each panel locks together allowing the creation of small or large decks if desired. Textured surface and black color add to the deck's elegant appeal. The SmartDeck should be offered with every hot tub sale. Don't give away your profits to the concrete guy!*

### FEATURES & SPECS

- + *Structural composite ribbing supports spa weight and more*
- + *Modular component design allows for endless configurations*
- + *Smart alternative to cement or wood deck construction*
- + *Sixteen 24-inch square panels per box allows for easy shipping and handling*
- + *Great for permanent or temporary use*

### EXPANSION PACK AVAILABLE

- + *Four 24-inch square panels per pack*



## SmartTools

### STYLISH, EFFECTIVE MERCHANDISING SOLUTIONS FOR EVERY SHOWROOM

*At Leisure Concepts, our commitment doesn't stop at developing the most innovative and durable spa accessories on the market. We've also developed some of the most innovative packaging, merchandising and dealer support tools in the industry.*

#### SMARTBAR STAND

*The SmartBar Stand allows you to properly show the SmartBar without drilling into the side of your display spa.*

#### PACKAGING

*Designed for display, our packaging features an exciting look to help increase your sales.*







### SPACADDY

This two-part display can be placed on the front counter or next to the front door for impulse purchases.



### INDIVIDUAL P.O.P. SIGNS

Includes multiple product signs: CoverMate, DuraStep, Safe-T-Rail, Spa Umbrella, SpaCaddy, SmartStep, SmartDeck and more. Place anywhere you like to call attention to these must-have accessories.



### COVERMATE

A 4-unit merchandising display with 4-color header card. Place near your chemical area where return customers shop.



### TOWELBAR

FREE counter display with every case ordered. Compact enough for the front counter to encourage impulse sales.



### SAFE-T-RAIL

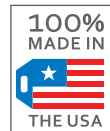
A 4-unit merchandising display constructed of powder-coated aluminum. The built-in demo product makes this display an eye-catcher in any high-traffic area. Safe-T-Rail sold separately.



*Call to order: 800.469.2428*

*Leisure Concepts feels it is extremely important to give worldwide green efforts a lift by being environmentally sensitive any way we can. We do our part by reusing plastic waste byproducts and using only eco-friendly liquids during production. Leisure Concepts products are proudly manufactured in the USA in Spokane, WA.*

*Protected and licensed under U.S.  
Patent numbers: CoverMate I US  
5,996,137; CoverMate Freestyle US  
6,842,917; SmartStep US 8,181,739  
and D550,374 S; SmartDeck US  
8,205,407 and D646,800*





The Smart Choice

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